

"DURING ALL OUR GROWTH AND COMPLEX MERGERS, ALLTEL INFORMATION SERVICES HAS BEEN AN INVALUABLE LONG-TERM PARTNER."

"Integra Financial Corporation of Pittsburgh, Pennsylvania, was formed in 1989 by the merger of two regional multibank holding companies—Pennbancorp and Union National Corporation. The consolidation and subsequent acquisitions resulted in the state's fifth largest bank holding company with 259 offices in 22 counties and \$13.9 billion in assets.

"ALLTEL Information Services has always been invaluable in guiding the consolidation of

separate hardware, software and DP personnel. And using their 'variable resources' instead of our fixed ones allowed us to 'trade up' hardware and people as needed. This capability and flexibility enabled us to standardize our operating systems and products in less than 18 months while more than doubling the size of our organization over the past five years.

"These benefits continue today, including a documented 50% reduction in backoffice costs.

Through it all, ALLTEL has been 'handshake people' of impeccable integrity and expertise. We just wouldn't be achieving our dramatic growth without them."

ALLTEL
INFORMATION SERVICES

Formerly **SYSTEMATICS** Information Services, Inc.

For information on how ALLTEL Information Services can assist you with mergers, acquisitions or other business challenges, call 1-800-874-7359. Or write ALLTEL Information Services - Financial Division, 4001 Rodney Parham Rd., Little Rock, Arkansas 72212-2496.

*Len Carroll
President and
Chief Operating Officer
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Pittsburgh, Pennsylvania*

